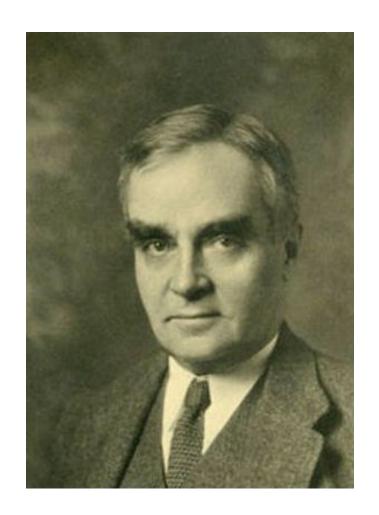
Year-End Tax Planning

November 7, 2023

Christopher Hershey, CFP®







"In America, there are two tax systems: one for the informed and one for the uninformed.

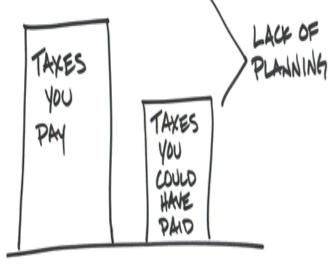
Both are legal."

-Learned Hand-U.S. Judge and political philosopher



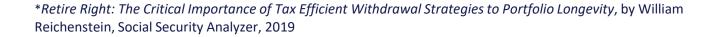
Year End Tax Planning Agenda

- 1. Estimating 2023 Taxable Income
- 2. Income Reducing Strategies
- 3. Income Accelerating Strategies
- 4. SECURE Act 2.0
- 5. Other Year-End Considerations



Source: Carl Richards. The Behavior Gap

Tax-Efficient retirement planning can extend your portfolio 7.5 years!*





Estimating 2023 Taxable Income



Start with Income (not an exhaustive list)

- Wages
- Pension
- Social Security (?)
- Retirement Plan Distributions

- Interest
- Dividends
- Rental Income
- Hobby Income

In general, all income is taxable unless it is specifically exempted by law.



Factor in Deductions

Above the Line

- HSA Deduction
- Traditional IRA Deduction
- Student Loan Interest
- Self Employed Health insurance Premiums

Below the Line

- Standard Deduction OR
- Itemized Deductions
 - Medical Expenses
 - Other taxes paid
 - Charitable gifts
 - Mortgage Interest

2023 Standard Deduction

Single		Married Fi	ling Jointly	
Standard	Over 65	Married Over 65		
\$13,850	\$1,850	\$27,700	\$1,500 (per filer)	



2 Options

ACCELERATE Accelerate income to take advantage of low tax brackets. **INCOME REDUCE** Reduce income to stay in a lower tax bracket.



Ordinary Income Tax Rates 2023

Tax Rate	Single	Married (Joint)	
10%	Up to \$11,000	Up to \$22,000	Accelerate
12%	\$11,001 to \$44,725	\$22,001 to \$89,450	income
22%	\$44,726 to \$95,375	\$89,451 to \$190,750	
24%	\$95,376 to \$182,100	\$190,751 to \$364,200	
32%	\$182,101 to \$231,250	\$364,201 to \$462,500)
35%	\$231,251 to \$578,125	\$462,501 to \$693,750	Reduce income
37%	Over \$578,125	Over \$693,750	J





Long Term Capital Gains Rates 2023

Tax Rate*	Single	Married (Joint)	
0%	Up to \$44,625	Up to \$89,250	Accelerate Gains
15%	\$44,626 to \$492,300	\$89,251 to \$553,850	
20%	Over \$492,301	Over \$553,850	Reduce Gains



^{*}Rates apply to sales of assets held longer than 1 yr. AND qualified dividends

Income Related Monthly Adjustment Amount (IRMAA)

2021 Modified	You pay i	n 2023		
Individual	Married, Joint	Married, Separate	Part B Premium	Multiple
\$97,000 or less	\$194,000 or less	\$97,000 or less	\$164.90	-
\$97,001 - \$123,000	\$194,001 – \$246,000	Not Applicable	\$230.80	1.4x
\$123,001 - \$153,000	\$246,001 - \$306,000	Not Applicable	\$329.70	2x
\$153,001 - \$183,000	\$306,001 - \$366,000	Not Applicable	\$428.60	2.6x
\$183,001 - \$499,999	\$366,001 - \$749,999	\$97,001 - \$412,000	\$527.50	3.2x
> \$500,000	> \$750,000	> \$500,000	\$560.50	3.4x

RA

Source: https://www.medicare.gov/your-medicare-costs/part-b-costs

What about PA State Income Tax?

Positives

- Retirement income exempt
- 3.07% Flat Rate
- Deduction for 529 Plan Contributions
- Tax forgiveness available

Negatives

- Retirement contributions included in taxable income
- Limited itemized deductions
- No capital loss carry-forwards
- No special rates for long term capital gains



Income Reducing Strategies



Traditional Retirement Plan Contributions

Common Plan Details

Туре	Eligibility	Max. Cont.	Catch-Up (Over 50)	Deadline
IRA	See below	\$6,500	\$1,000	4/15/2024
401k/403b	Plan Dependent	\$22,500	\$7,500	12/31/2023

IRA Deduction Eligibility Limitations

Status	Full Deduction	Partial Deduction	No Deduction
Single – covered by workplace plan	Less than \$73,000	\$73,000 - \$83,000	More than \$83,000
Married – covered by workplace plan	Less than \$116,000	\$116,000 - \$136,000	More than \$136,000
Married – only spouse covered by plan	Less than \$218,000	\$218,000 - \$228,000	More than \$228,00



Health Savings Accounts

Eligibility	Must be enrolled in High deductible health plan (HDHP)*
Single Max Contribution	\$3,850
Family Max Contribution	\$7,750
Catch Up (over 55)	\$1,000
Deadline	April 15 th , 2024

^{*}Annual deductible of at least \$1,500 for self-only coverage and \$3,000 for family coverage



Tax Loss Harvesting

- Sell positions at a loss in taxable accounts
- Buy back <u>similar</u> positions
- Allows investor to take tax losses while maintaining similar investment allocation
- Watch out for wash sale rules
- Losses can be used to
 - Offset other capital gains
 - Offset other income up to \$3,000
 - Carried forward to future years

1a	Total amount from Form(s) W-2	, box 1 (see instruction	s) .						
b	Household employee wages not reported on Form(s) W-2								
c	Tip income not reported on line	1a (see instructions)				3.8	3.8	1.7	
d	Medicaid waiver payments not	reported on Form(s) W	-2 (see	nstr	uctio	ns)			
е	Taxable dependent care benefit	ts from Form 2441, line	26			3.8	3.9	3.9	3.9
f	Employer-provided adoption be	enefits from Form 8839	, line 29	١.					
g	Wages from Form 8919, line 6				1.0		3.0		3.9
h	Other earned income (see instru	uctions)					380	3.9	
1	Nontaxable combat pay election	n (see instructions) .			3.9			11	
z	Add lines 1a through 1h .				3.9				
2a	Tax-exempt interest	2a		b 1	axa	ble	inte	rest	t
3a	Qualified dividends	3a		b (Ordin	ary	div	ider	nd:
4a	IRA distributions	4a		b 1	axa	ble	amo	oun	t.
5a	Pensions and annuities	5a		b 1	axa	ble	amo	oun	t.
6a	Social security benefits	6a		b 1	axa	ble	amo	oun	t.
c	If you elect to use the lump-sun	n election method, che	ck here	(see	inst	ruc	tion	s)	
7	Capital gain or (loss). Attach Sc	hedule D if required. If	not req	uirec	i, ch	eck	her	е	÷
8	Other income from Schedule 1,	line 10		e :8	3.8	130	æ	N.	
9	Add lines 1z, 2b, 3b, 4b, 5b, 6b	, 7, and 8. This is your	total in	com	е.				
10	Adjustments to income from So	chedule 1, line 26 .							
11	Subtract line 10 from line 9. This	s is your adjusted gro	ss inco	me					
12	Standard deduction or itemize	ed deductions (from S	chedule	(A					
13	Qualified business income dedu	uction from Form 8995	or Form	1 899	95-A				
14	Add lines 12 and 13						3.0		
15	Subtract line 14 from line 11. If	zero or less, enter -0	This is	our	taxa	ble	inc	om	ie
2100000									



Itemized Deduction Bunching

No Bunching = No Deduction

Common Itemized Deductions	Amount
Mortgage Interest	\$8,000
Other Taxes	\$10,000
Charitable Gifts	\$5,000
Medical Expenses*	\$4,000
TOTAL ITEMIZED	\$27,000
STANDARD DEDUCTION	\$27,700

Bunching = Extra Deductions

Common Itemized Deductions	Amount
Mortgage Interest	\$8,000
Other Taxes	\$10,000
Charitable Gifts (2 yrs)	\$10,000
Medical Expenses* (2 yrs)	\$8,000
TOTAL ITEMIZED	\$36,000
STANDARD DEDUCTION	\$27,700

^{*}Medical expenses are deductible once they exceed 7.5% of AGI



Tax Smart Charitable Giving

Qualified Charitable Distributions (QCD)

- Make charitable gifts directly from IRA
- Amount of gift not included in income
- Must be over 70.5
- Effective strategy to reduce taxable income after starting required minimum distributions (RMDs)

Gifting Appreciated Securities

- Gift securities in-kind directly to charities
- Avoids Capital Gains Taxes
- Eligible for Charitable Deduction on Schedule A
- Reduces Concentrated Positions in Portfolio
- Use of Donor Advised Fund adds flexibility



Income Accelerating Strategies



Roth Retirement Plan Contributions

Common Plan Details

Туре	Eligibility	Max. Cont.	Catch-Up (Over 50)	Deadline
Roth IRA	See below	\$6,500	\$1,000	4/15/2024
Roth 401k/403b	Plan Dependent	\$22,500	\$7,500	12/31/2023

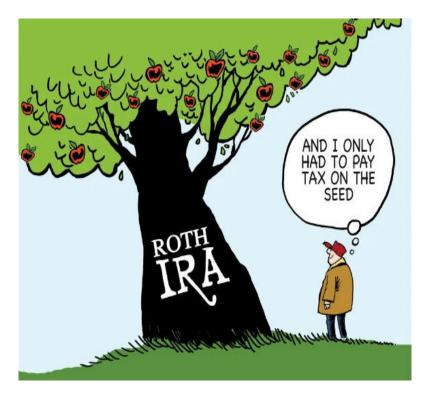
Roth IRA Contribution Limitations

Status	Full Contribution	Partial Contribution	No Contribution
Single	Less than \$138,000	\$138,000 - \$153,000	More than \$153,000
Married	Less than \$218,000	\$218,000 - \$228,000	More than \$228,000



Roth Conversions

- Can convert tax-deferred assets into tax-free assets
- Conversion is reported as taxable income
- Future growth is tax free
- Anyone is eligible
- No restrictions on amount

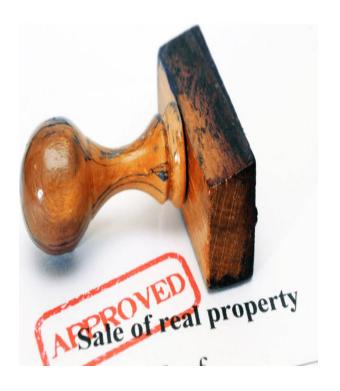




Source: https://www.forbes.com/sites/jlange/2020/03/30/now-is-the-best-time-in-history-to-do-a-roth-ira-conversion/?sh=3856d6bbf1ba

Sale of Appreciated Property

- Take advantage of 0% long term capital gains rate
- Coordinate large sales with charitable giving strategy
- Spread out gain over several years with installment sales
- Watch out for depreciation recapture on rental property





SECURE Act 2.0



SECURE Act 2.0

- Setting Every Community Up for Retirement Enhancement Act
- Original SECURE Act passed in 2019. SECURE 2.0 passed on Dec. 22 2022 with bi-partisan support.
- Over 90 provisions that take effect at different periods over the course of the next few years.
- Major Changes
 - RMD Age pushed back
 - Required Roth Catch-Up Contributions for High earners
 - 529 to Roth IRA Transfers
 - Reduced Penalties for Missed RMDs



SECURE Act 2.0 – Major Changes

RMDs pushed back (again) - 2023

Birth Year	Impact of SECURE Act
Before 1951	N/A
1951-1959	RMD Age pushed back to 73
1960 or later	RMD pushed back to 75

Required Roth Catch-Up Contributions for High Earners – 2024 2026

- Applies to 401k/403b type employer plans
- Earners making over \$145k must use Roth option for Catch-up Contribution



SECURE Act 2.0 – Major Changes

529 to Roth IRA Transfers - 2024

- Limited to Roth contribution limit annually
- Maximum lifetime transfer limit of \$35,000
- 529 Plan must have been maintained for at least 15 years

Reduced Penalties for Missed RMDs - 2023

- Penalty reduced to 25% (from 50%)
- Penalty reduced further to 10% if resolved withing correction window (2 years)
- 3 Year statute of limitations



Everything Else...



Other End of Year Considerations

- Make sure you take your required minimum distribution (RMD)
- Spend Money in Flexible Savings Accounts
- Schedule health care procedures if approaching insurance deductible
- Take advantage of gift tax exclusion
- Take advantage of residential green energy credits and electric vehicle credits
- Make estimated tax payments if necessary (to avoid underpayment penalties)
- Make 529 Plan Contributions (PA deduction only)



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